









GLOBAL CLEANTECH INNOVATION PROGRAMME



NATIONAL ACADEMY

31 MAY - 1 JUNE 2016

TOBB ETÜ SOCIAL FACILITIES

ANKARA



TÜBİTAK - TEYDEB Tunus Caddesi No: 80 Kavaklıdere, 06100 Ankara temiztektr@tubitak.gov.tr • T: 0312 426 2690 www.turkey.cleantechopen.org

























GCIP- TURKEY 2016 National Academy, Ankara, 31 May - 1 June 2016

Venue Address: Söğütözü Caddesi No:43 TOBB ETÜ Sosyal Tesisleri Z87/B Salon 4 Söğütözü, ANKARA - 06560 TURKEY

Day	Activity	Description
Tuesday 31 May Ankara	GCIP National Academy - Ankara	<u>Presenter</u>
09:00 - 09:30	Opening Session / Introductions	Dr. Osman Malik Atanur, UNIDO GCIP – National Project Manager
09:30 - 10:15	Entrepreneurship Experience Sharing	Volkan Ertürk, PICUS – Founding Partner
10:15 - 10:45	Coffee Break & Networking	
10:45 – 11:30	GCIP Alumni Experience Sharing	Ahmet Kuzubaşlı, RF SENS - Founding Partner
11:30 – 12:30	Fund Resources and Funding	Levent Sağıroğlu, LearnERA - Founding Partner
12:30 – 13:15	Lunch	
13:15 – 13:30	Pitching Session	Levent Sağıroğlu, LearnERA - Founding Partner
13:30 – 14:15	Swimming in the Big Seas	Kılıçhan Kaynak, Ministery of Development - Sr.Strategy Officer
	Nature of the Entrepreneurship & the	(Entrepreneurship & SMEs) & Levent Sağıroğlu, LearnERA - Founding
	Entrepreneurship	Partner
14:15 – 15:00	Football Match and One Kg of Baklava	Kılıçhan Kaynak, Ministery of Development - Sr. Strategy Officer
	Team Building	(Entrepreneurship & SMEs) & Levent Sağıroğlu, LearnERA - Founding
	Stages of Entrepreneurship	Partner
15:00 – 15:30	Coffee Break & Networking	
15:30 – 16:30	Spaghetti or Lasagna?	Kılıçhan Kaynak, Ministery of Development - Sr. Strategy Officer
	Sustainability	(Entrepreneurship & SMEs)
16:30 - 16:45	Coffee Break & Networking	
16:45 – 18:00	Blocks from Sand with Pail and Shovel	Levent Sağıroğlu, LearnERA - Owner
	Business Plan Canvas	
18:00 – 18:15	Closing Session	Dr. Osman Malik Atanur, UNIDO GCIP – National Project Manager

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Day	Activity	Description
Wednesday 1 June Ankara	GCIP National Academy - Ankara	<u>Presenter</u>
09:00 - 10:30	Mentoring Process and Mentor Presentations	Dr. Osman Malik Atanur, UNIDO GCIP – National Project Manager
	Mentor-Mentee Matching	
10:30 - 10:50	Coffee Break & Networking	
10:50 – 12:20	Growth - Hacking	Yakup Bayrak, SHERPA – Founding Partner
12:20 – 13:20	Lunch	
13:20 – 14:50	Spaghetti or Lasagna?	Kılıçhan Kaynak, Ministery of Development - Sr. Strategy Officer
	Sustainability	(Entrepreneurship & SMEs)
14:50 – 15:50	Management Ability of Napoleon	Prof. Dr. Necdet Sağlam – Eskişehir Anadolu University, Academician
	Finance Resources and Financial Tables	
15:50 – 16:20	Coffee Break & Networking	
16:20 – 17:50	Communication and Presentation Techniques	Levent Sağıroğlu, LearnERA – Founding Partner
17:50 – 19:00	Enterprise Under Protection	Umut Sağlam, Aykut Law Office - Lawyer
	Intellectual Property Rights	
19:00 – 19:15	Closing Session	Dr. Osman Malik Atanur, UNIDO GCIP – National Project Manager

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